

THE RAMCO CEMENTS LIMITED

PRESS RELEASE

**PERFORMANCE FOR THE QUARTER / YEAR
ENDED 31ST MARCH 2018**

SALES

Sale Volume	(In Lac Tonnes)			
	For the quarter ended		For the year ended	
	31-03-2018	31-03-2017	31-03-2018	31-03-2017
Domestic	26.92	22.47	91.81	82.09
Exports	0.44	0.30	1.31	1.39
Total	27.36	22.77	93.12	83.48

FINANCIAL PERFORMANCE

Sl No	Details	(Rs. in Crores)	
		STANDALONE	
		For the quarter ended	
		31-03-2018	31-03-2017
1	Revenue (Net of duties and taxes)	1273.76	1032.70
2	Operating Profit	291.18	277.26
3	Finance Costs	10.46	20.11
4	Depreciation and Amortization Expenses	75.42	85.36
5	Profit before tax (2-3-4)	205.30	171.79
6	Tax Expenses	96.71	37.32
7	Profit for the quarter (5-6)	108.59	134.47
8	Other Comprehensive Income	(2.55)	(1.87)
9	Total Comprehensive Income (7+8)	106.04	132.60

Sl No	Details	(Rs. in Crores)			
		STANDALONE		CONSOLIDATED	
		For the year ended			
		31-03-2018	31-03-2017	31-03-2018	31-03-2017
1	Revenue (Net of duties and taxes)	4443.00	3993.05	4456.48	4007.27
2	Operating Profit	1136.07	1238.16	1144.78	1247.62
3	Finance Costs	59.21	103.52	59.99	104.88
4	Depreciation and Amortization Expenses	292.20	284.49	293.51	285.83
5	Profit before tax (2-3-4)	784.66	850.15	791.28	856.91
6	Tax Expenses	229.00	200.86	231.06	202.70
7	Profit for the Year (5-6)	555.66	649.29	560.22	654.21
8	Share of profit of Associate Company	--	--	4.83	9.77
9	Non-controlling Interest	--	--	1.29	1.24
10	Profit after Tax, Share of Profit of Associate and Non-Controlling Interest (7+8-9)	555.66	649.29	563.76	662.74



Sl No	Details	(Rs. in Crores)			
		STANDALONE		CONSOLIDATED	
		For the year ended			
		31-03-2018	31-03-2017	31-03-2018	31-03-2017
11	Other Comprehensive Income	(1.72)	(1.24)	(0.90)	(0.42)
12	Total Comprehensive Income (10+11)	553.94	648.05	562.86	662.32

CEMENT

During the year under review, the sale of cement for the Company was at 93.12 lakh tons, compared to 83.48 lakh tons of the previous year, showing an increase of 12%. This is the first year, the Company has crossed the 9 million mark.

MARKET

Due to sluggishness in economic development in Tamil Nadu, the Company could not improve its sales, compared to previous year. Scarcity of sand in the State has also contributed to the lack of growth. However, there were signs of improvement in the second half of the year under review, which are expected to continue in the current year.

The Company has grown strongly in the Eastern Markets during the year under review. This had contributed to the significant growth in the overall sales of the Company for the year. The grinding units at Kolaghat and Vizag had enabled the Company to serve the Eastern Markets efficiently, which has contributed to the increase in market share in that area.

COST

Average diesel price had increased by 8% during the year, which had resulted in the increase in transportation cost of both raw materials and finished goods.

During the year cost of Pet Coke and Coal had also steeply increased. The Company is exploring ways to minimise the impact of cost. As part of this objective, the Company has started using alternate fuel.

The reduction in borrowings by Rs.310 Crores, together with the reduction of 1.13% in the average rate has resulted in decrease in interest cost.



WIND POWER

During the year under review, the division has generated 26.24 crore units as compared to 27.47 crore units of the previous year.

The installed capacity of the wind farm of the company was 125.95 MW as on 31-03-2018.

The income during the year from the Division was Rs.66.96 crores as against Rs.72.44 crores of the previous year.

INCOME TAX

Tax expenses in Standalone Results comprises,

Particulars	(Rs. In crores)	
	Quarter Ended 31-03-2018	Year Ended 31-03-2018
Current Tax	58.63	185.89
Deferred Tax	9.26	22.02
Excess Tax provision written back	--	(4.86)
Current Tax Adjustments for earlier periods	18.65	18.65
Deferred Tax Adjustments for earlier years	10.17	7.30
Total	96.71	229.00

Deferred tax for the quarter and the year ended 31-03-2018 include Rs.8.55 crores towards change in tax rate due to increase of Education cess from 3% to 4% in the Budget 2018. Deferred tax adjustments of earlier years include Rs.7.43 crores due to re-quantification of deductions claimed under Section 80IA of Income Tax Act, 1961 based on assessment proceedings completed recently pertaining to earlier years. For the current year, the Company has made tax provision for the similar issue amounting to Rs.18.65 crores during the quarter and year ended 31-03-2018 and the same is classified under Current tax adjustments of earlier periods.

DIVIDEND

For the year 2017-18, the Board of Directors of the Company have recommended a dividend of Rs.3/- per share. For the previous year, the Company has paid a dividend of Rs.3/- per share.



SUBSIDIARY COMPANY – RAMCO WINDFARMS LIMITED

For the year ended 31-03-2018, the generation of power is 4.36 crore units as against 4.51 crore units for the previous year. The monetary value of the generation for the year ended 31-03-2018 is Rs.17.45 crores as against Rs.17.81 crores for the previous year. The subsidiary company has an installed capacity of 39.835 MW.

NEW PROJECTS

The Company is establishing Line III at the existing Jayathipuram Plant with an additional clinkerisation capacity of 1.5 Million Tons Per Annum (MTPA) at a cost of Rs.680 crores.

As informed earlier, the expansion of grinding units in Vizag, Kolaghat and establishment of new grinding in the State of Odisha are progressing. The aggregate cost of the expansion projects is Rs.1095 crores.

All the above projects are expected to be commissioned in the year 2019-20.

OUTLOOK

The Union Budget for the year 2018-2019 has focussed on uplifting of the rural economy, strengthening of the agriculture sector, healthcare for the economically less privileged, infrastructure creation and MSME Sector.

The India Meteorological Department (IMD) has forecast a normal monsoon in 2018, with rainfall likely to be 97% of the long-term average.

The country had adopted the Goods and Services Tax, a single tax to replace the existing Central and State multi taxes and levies.

All the above factors are favourable for the sustained growth of the economy, specifically construction and infrastructure.

As all our plants are fully equipped with railway siding, stand-by power back up facility and are supported with grinding units at strategic locations, our Company will be able to take full advantage of the economic momentum in the coming years.

Place : Chennai
Date : 23-05-2018

